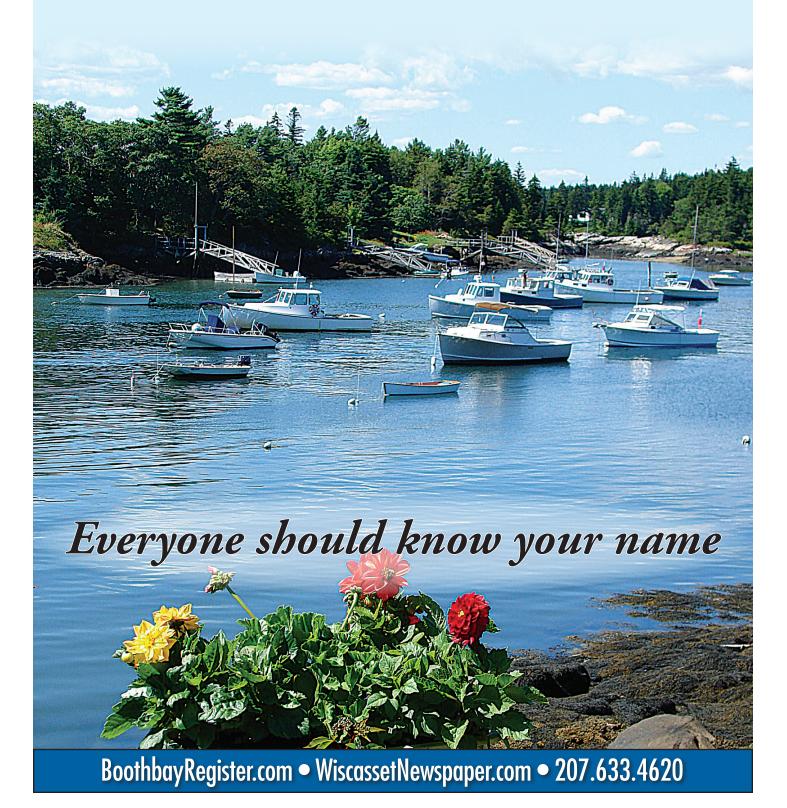
ADVERTISING/MEDIA KIT – PRINT



P.O. Box 357, 97 Townsend Avenue Boothbay Harbor, Maine 04538-0357

Wiscasset Newspaper

P.O. Box 429, 47 Gardiner Road Wiscasset, Maine 04578



Boothbay 2 Begister. Wiscasset Newspaper

YOU WANT:

Consumers who read papers

YOU GET:

In a recent reader survey, we learned that a large percentage of our retired audience reads our papers cover to cover. With a full 20% of area residents being retired, this is significant to our advertisers.

Residents and visitors in the Boothbay/Wiscasset area own \$3.5 billion in real estate and buy \$184 million of taxable goods and services from area businesses yearly.

Ad reps Kathy Frizzell and Sarah Morley, along with our staff of ad production professionals, form a team with one goal -- to bring you new customers by effectively telling your story.

Your ad can be targeted at readers only in the Boothbay/Wiscasset market, or reach readers as far away as Damariscotta,Waldoboro, Bath and Brunswick.

You place the ad with us and we handle the insertion into the other newspapers - You get one bill!

Our goal is to bring you more business and save you time. Call us to see what we can do for you. Talking it over is free, and you are likely to find us a great business partner.

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Ads targeted at a certain geography

No hassle convenience

Readers who spend

Ads that work

Are you everywhere you need to be? Running the same ad in more newspapers <u>can save you as much as 20%</u>!

Boothbay Register (BR) and Wiscasset Newspaper (WN) reps offer Combo Packages that duplicate your ad in the Lincoln County News (LCN) and/or The Brunswick Times Record (TR) at the discounted prices shown.

If you want to extend your reach beyond the Boothbay Register and Wiscasset Newspaper market area (blue pins on the map below), our ad rep can arrange to run the same ad in the Lincoln County News and/ or the Brunswick Times Record, and give you special COMBO rates.

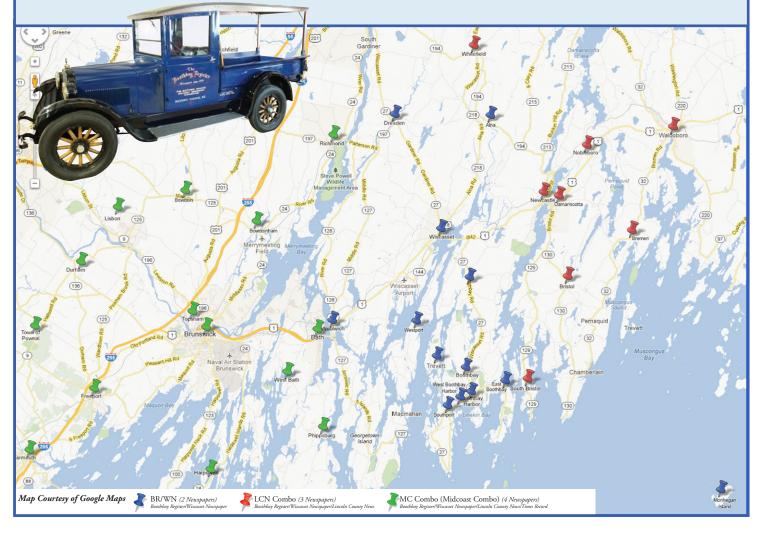
The chart below the map displays the newspapers in each COMBO package, the total circulation of those papers, and the cost per column inch.



You place the ad with us and we handle the insertion into the other newspapers -You get one bill!

		Papers Circulation	Cost per col inch
L	Boothbay Register/Wiscasset Newspaper (BR/WN)	7,000	\$10.00
	Boothbay/Wiscasset + Lincoln County News (LCN Combo)	16,000	\$14.24*
L	孝 孝 🕏 Boothbay/Wiscasset + LCN + Brunswick Times Record (MC Combo)	25,000	\$26.74*
	(Thursday or Friday Times Record)		

* Price shown is after 20% discount



Boothbay 2 Begister. Wiscasset Newspaper

Publication Dates, Ad Deadlines and Mechanical Requirements

Newspaper Publication Date:

- Boothbay Register/Wiscasset Newspaper: Thursday
- Lincoln County News: Thursday
- The Times Record: Daily, Monday Friday

Advertising Deadline for Thursday publications:

- Camera Ready/Finished Art: Monday, 4 PM
- Real Estate ads or those requiring art work, color or customer proofing: Friday, 4 PM

Mechanical Requirements:

- Full Page Size = 15 3/16" wide x 21" deep
- 1 Column width = 2 1/16" (12 picas)
- 7 Columns to a page
- Total inches per page = 147"
- We print offset 100 line screen



ROP AD COLUMN WIDTH SIZES						
Columns	Boothbay/Wiscasset/LCN	Times Record				
1	2.06"	1.788"				
2	4.25"	3.722"				
3	6.44"	5.667"				
4	8.63"	7.611"				
5	10.81"	9.556"				
6	13"	11.5"				
7	15.19"					

CLASSIFIED AD COLUMN WIDTH SIZES						
Columns	Boothbay/Wiscasset/LCN	Times Record				
1	1.75"	1.347"				
2	3.75"	2.792"				
3	5.75"	4.625"				
4	7.75"	5.694"				
5	9.75"	7.139"				
6	11.75"	8.597"				
7	13.75"	10.042"				
8	15.75"	11.5"				

Notes:

- We copyright all artwork originating with our newspapers.
- We cannot guarantee the reproductive quality of ads not produced in-house.

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Our Market Area

Ad Insertion in 2 Newspapers

Boothbay Register & Wiscasset Newspaper

- Alna Bath Boothbay Boothbay Harbor Damariscotta Dresden East Boothbay
- Edgecomb Newcastle Southport Trevett West Boothbay Harbor Wiscasset Woolwich

\$10.00

1 Ad Rep • 1 Bill • 20% Discount



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Ad Insertion in 3 Newspapers Boothbay Register, Wiscasset Newspaper, Lincoln County News

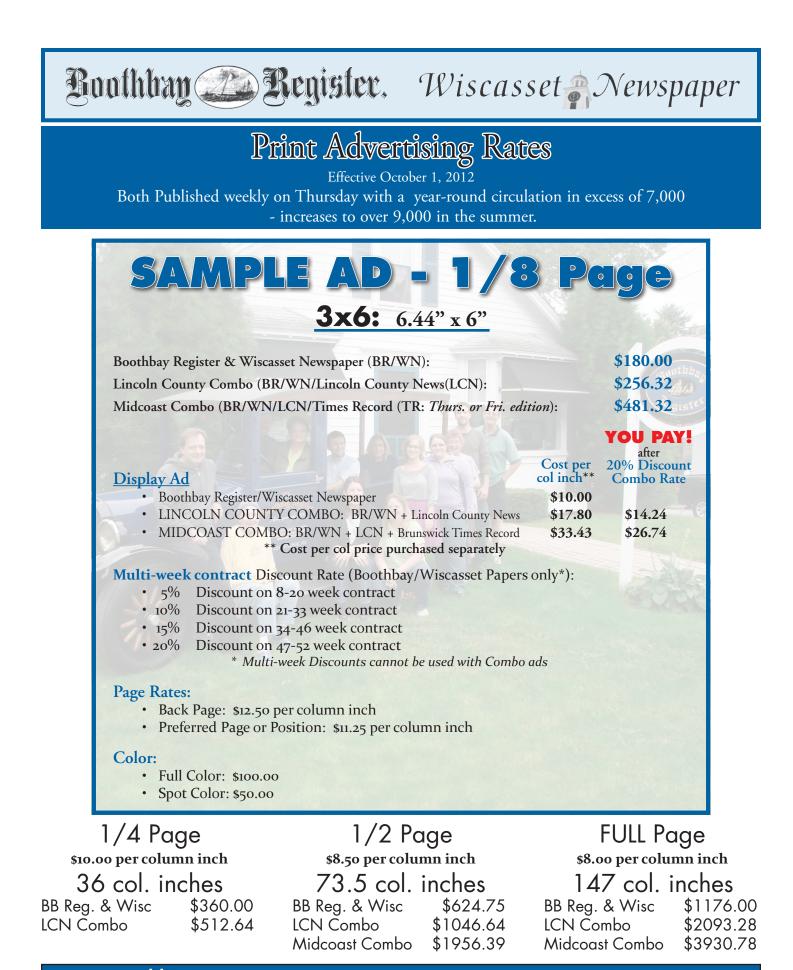
Alna Bath Boothbay Boothbay Harbor Bristol Damariscotta Dresden East Boothbay Edgecomb **J**efferson Newcastle Nobleboro Southport South Bristol Trevett Waldoboro West Boothbay Harbor Westport Whitefield Wiscasset Woolwich



Alna Arrowsic **Bailey Island** Bath Bowdoin Bowdoinham Boothbay Boothbay Harbor Bremen **Bristol** Brunswick Damariscotta Dresden Durham East Boothbay Edgecomb **Five Islands** Freeport Georgetown Harpswell Jefferson

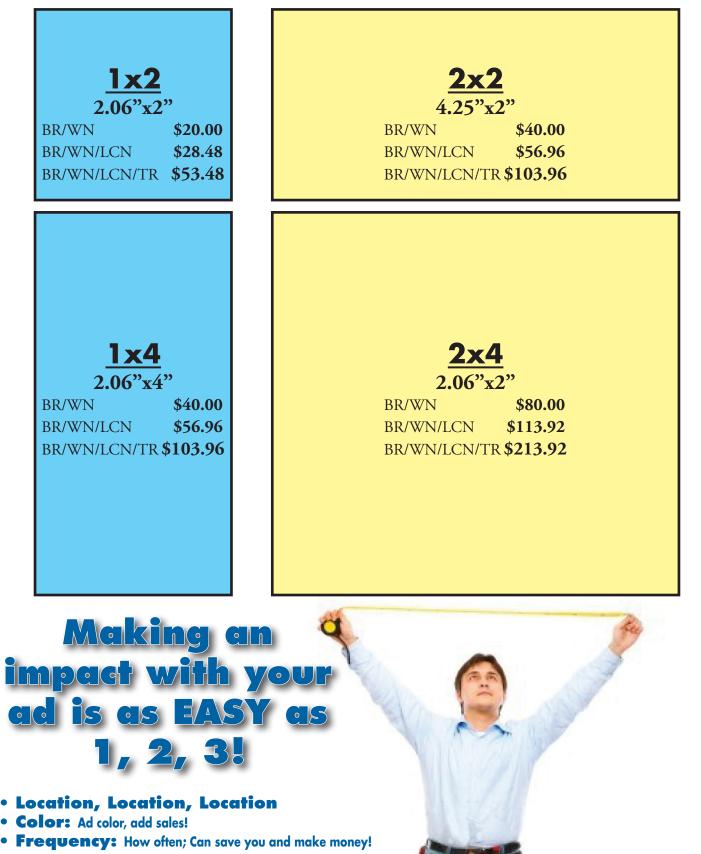
Lisbon Lisbon Center Lisbon Falls Newcastle Noblebooro Orr's Island Phippsburg Pownal Richmond Small Point Southport South Bristol Topsham Trevett Waldoboro West Boothbay Harbor West Point Westport Whitefield Wiscasset Woolwich

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IxlCD 1.75w"x1h BR/WN \$10.00 LCN Combo \$14.24	2x1 CD 3.75w"x1h " BR/WN \$20.00 LCN Combo \$28.48	CLASSIFIED AD PRICES IN
1x1.5 CD 1.75w"x1.5h " BR/WN \$15.00 LCN Combo \$21.36	2x1.5 CD 3.75w"x1.5h " BR/WN \$30.00 LCN Combo \$42.72 MC Combo \$80.22	BOOTHBAY WISCASSET NEWSPAPERS REGULAR LINE AD \$6.00 (4 lines or less) \$1.00 (for each line over 4)
1x2 CD 1.75w"x2h " BR/WN \$20.00 LCN Combo \$28.48 MC Combo \$53.48	2x2 CD 3.75w"x2h " BR/WN \$40.00 LCN Combo \$56.96 MC Combo \$109.96	S1.00 (for each line over 4) 20% Discount if repeat ad: (same ad with no changes or interruption). INSERTION RATE \$ 70.00 PER THOUSAND
1x2.5 CD 1.75w"x2.5h " BR/WN \$25.00 LCN Combo \$35.60 MC Combo \$66.85	2x2.5 CD 3.75w"x2.5h " BR/WN \$50.00 LCN Combo \$71.20 MC Combo \$133.70CLASSIFIED LINE ADCLASSIFIED LINE AD	CALL 633-4620 FOR QUOTE
1x3 CD 1.75w"x3h BR/WN \$30.00 LCN Combo \$42.72 MC Combo \$80.22	Phillips Power Products, Biscay Rd, Damariscotta. Small engine repairs, lawn mowers, chainsaws, snowblowers. Authorized Briggs and Stratton, Tecumseh, Lochler and Toro. 3-7-tf J.B. & Son Yardworks - recycling all metals: vehicles, farm equip., stoves, heaters, mowers, anything metal. FREE P/U. Jeff 312-0152 2-9-tf Fuller's Gardening & Lawn Care - for all of your property mainte- nance-Spring Clean-up, raking, mowing, mulching, planting & gar- den design. For more info. contact Barrett at 380-6925 or bfuller516@ hotmail.com Fuller's Search Products, Biscay Barrett at 380-6925 or bfuller516@	Boothbay Begisler. Wiscasset Newspaper Sales Representatives: Sarah Morley Office: 207-633-4620 Cell: 207-844-4630 email Sarah.M@BoothbayRegister.com Kathy Frizzell Office: 207-633-4620 Cell: 207-844-4631 Kathy.F@BoothbayRegister.com

In addition to our highly popular **SUMMERTIME** vacation guide, we offer a number of special promotions throughout the year, which appear in both print and online.

SUMMERTIME

GUIDE TO PROPERTIES IN THE

Dining

in the Boothba

BEAL ESTATE GUIDE

Published in full color as a special section in April/May, the guide lists a number of area homes for sale, and also features advertisements by builders, contractors, suppliers, banks, and others who serve the real estate market.

MINDJAMMEB DAYS

During this annual event in late June, which attracts thousands of visitors to our area, which we publish a guide listing the events which are part of this very special festival. It's a great time to reach a captive audience with your ads.

THE DINING GUIDE

Our popular guide is distributed free and highlights menus of area restaurants. Visitors and residents come to look forward to the publication each year and tell us they frequently refer to it when planning to go out and dine.

....It's just one special event after another here!

Thanks to a busy community where there's always something going on:

Fishermen's Festival, an Easter Bunny promotion, lobster boat races, various golf tournaments, an Early Bird Sale, which begins before sunrise and attracts hundreds, a Harbor Lights and Lighted Boat parade pre- Christmas celebration... and many more.

Survey repeatedly show that newspapers are the primary source of information for New Englanders, who usually read their newspaper "*cover to cover*". Put your advertising dollars to work today by calling us to find out more about our advertising rates, our cost-saving multi-paper buys, and how we can help bring new customers to your door.

Sales Representative:

Sales Representative:

Kathy Frizzell Office: 207-633-4620 Cell: 207-844-4631 email: Kathy.F@BoothbayRegister.com Sarah Morley Office: 207-633-4620 Cell: 207-844-4630 email:Sarah.M@BoothbayRegister.com

Boothbay 2 Register. Wiscasset Newspaper

What we DO!

Our SALES TEAM Sarah and Kathy; Two Ad Sales Representatives that strive and succeed in making ads work. Their goal is not to make a quick buck by selling you expensive ads, but to help you use your ad budget in a way that will bring the most customers to your door. The results are in...

They are Winners!

We succeed only if you succeed!



Gary Dow Ad Design



Kathy Frizzell

Ad Sales



Suzi Thayer Ad Design

Lynn Cartwright Ad Design





Mike Scarborough Ad Design

Mike Marr Ad Design



Our design staff is skilled and savvy. Taking pride in creating ads that are what the customer wants; eye-catching and confident ads that do what they are intended to do, make money, repeat sales, and

The bottom line

is we can bring you more business and save you time. Shouldn't you call us and ask us to show you specifically how? Talking it over is free, and you just might end up with the greatest business partner you could imagine.

~Thank you~

BoothbayRegister.com • WiscassetNewspaper.com • 207.633.4620

above all... Get your word out!





Ad Sales